

Cyber Security Consultant Interview with Mark Brown

One of the leading financial cyber security consultant firms is Advisor Armor. Founded by CEO Mark Brown, they provide robust financial information governance and identity theft monitoring. We had the opportunity to interview Mark about his experience working with us here at Continuum GRC.

Q. Mark, every cyber security consultant knows the policy procedure process is critical for compliance. What was your experience working with our firm?



A. Well, I think your library of policies and procedures are comprehensive. And the method that you helped us customize those for clients is the best I've seen. Especially with your [ITAM questionnaire creation tool](#).

Q. Governance, risk and compliance is the name of the game when it comes to working with a proven cyber security consultant. How did we do?

A. Well, you're forward thinking and progressive. We like to work with people who are that way and also localized so that we can meet face-to-face without a lot of travel. That leads to better speed and understanding and that's why it's worked so well between us.

Q. Mark, every cyber security consultant knows the key to this business is being accessible. So many companies suffer with time-sensitive problems that need to be resolved after normal business hours. Did we meet your expectations?

A. Yes. I reached out to you numerous times through email and phone. The communication has been very good.

Q. Would recommend Continuum GRC to other companies in need of GRC?

A. Oh yes, absolutely. What we're doing with you is different than your primary intended application. You're very good at what you do in enterprise-level cyber security working with firms that deal with security policy procedures.

Q. One of our tools you use is ITAM. In fact, you've built customized forms and modules in the ITAM platform. You've also extended ITAM through your company website to interface with your customers. There's a certain transparency involved with that. How has that helped in your business?

A. ITAM functions better with someone with technical skills although even for our needs it has helped us achieve the outcomes we wanted for us and for our clients.

The quantity of cyber security threats continue to make headlines in the news. Recently, an international terrorist hack was discovered according to Forbes.com. Seven Iranians bypassed encryption gateways targeting American banks including Bank of America and J.P. Morgan Chase. [Read the full article.](#)

When your company's consumer confidence is challenged, it usually means you've left insecure parts of your network open to invasion. However, you have options to protect your customer and internal data. We invite you to learn more about our service by contacting us today.

We'll review your needs and advise you on the best steps to make you and your clients 100% secure.

Learn more about our certified governance and policy support and what we can do to help your company keep your data secure. Visit LazarusAlliance.com for professional certified governance and policy support services and ContinuumGRC.com for certified governance and policy support modules for more information.