

SSAE 16 SOC 1, SSAE 16 SOC 2, PCI Compliance Audit Interview with Tobey Rector

As one of the leading SSAE 16 SOC 1, SSAE 16 SOC 2, PCI compliance audit SaaS platforms in the world is the IT Audit Machine ITAM from Continuum GRC. They are dedicated to proactive cyber security. One of our clients is Tobey Rector. He is the Technology Manager at [CrossView](#).

The CrossView team was searching for a proven solution provider to support and guide them through their cyber security, SSAE 16 SOC 1, SSAE 16 SOC 2 and PCI compliance needs to support their

business in providing robust industry leading B2C and B2B e-commerce solutions. Due to the complexity managing cyber security, SSAE 16 SOC 1, SSAE 16 SOC 2 and PCI standards, Tobey and his team needed a trusted provider to help them streamline and make sense of the complexities of their security, audit, risk and compliance requirements which is why they turned to Continuum GRC.



Tobey's interview with our SSAE 16 SOC 1, SSAE 16 SOC 2, PCI Compliance Audit solution provider

Q: Tobey, please give an example how Continuum GRC helped you in your compliance and audit efforts.

A: Prior to working with Continuum GRC, the business of audit and compliance and risk management was a real tedious and manual process. You guys brought this deliberate and methodical methodology to us that have made a huge difference in how we accomplish the requirements.

Continuum GRC has automated tools like ITAM and proactive audit automation that had transformed the compliance process. It used to be rush-rush-rush scrambling to find artifacts and provide audit responses but Continuum GRC eliminated all that disruption.

We now get real time notifications and updates alerting us when compliance requirements are due throughout the year as opposed to at the end of the audit season. Upon submitting our compliance responses, our reports are ready which is so different than before when we'd wait for weeks to get our reports created the manual way.

Q: Tobey, CrossView also achieved both the SSAE 16 SOC 1 and SSAE 16 SOC 2 compliance attestations by working with Continuum GRC. How has Continuum GRC helped you in this area in comparison to your previous audit provider?



A: When we switched from our previous assessor to [Lazarus Alliance](#) and they use the SaaS based assessment platform called ITAM from Continuum GRC, it was a “Night and Day” difference! Continuum GRC’s proactive cyber security methodology brought our audit and compliance assessments out of the “Stone Age” and into the new modern millennium. What a huge difference.

Continuum GRC really made the compliance process accessible and easy to understand. We used the ITAM platform while we worked with Lazarus Alliance consultants. The platform made the audit and compliance process so much better and my life easier.



Q: Tobey, What are your thoughts about the benefits using ITAM??

A: I love ITAM! It takes the complexity out of compliance. Compliance is pretty boring and tedious but ITAM guides us through eliminating all the complicated drudgery of audit and compliance we used to experience.

We work collaboratively in the ITAM SaaS portal. In real time as a team we upload audit artifacts, discuss and enter in compliance question responses and as a team working with our auditors, do it all right there instead of passing spreadsheets and files through email and file shares. We save some much time and headache by using ITAM in comparison to how our previous auditors did things.

Q: Tobey, on a scale from 1-10, with 10 being fabulous, how was your experience working with them? Please provide an example.

A: For starters, we would never give anyone a 10 since there is always something we can all do to improve our game! I will say you guys are an easy 9. We love working with Continuum GRC! My life is easier. I’ve got my 40 hour work week if I’m lucky. In the IT business it’s frequently more. The last thing I need is to stack the entire audit and compliance burden on me doubling my workload which only frustrates me. Continuum GRC’s assessment platform provides a way for us to follow ITAM’s automated expert guidance any time of the day and day of the year allowing me to manage my schedule instead of some outside auditor turning my 40 hour work week into an 80 hour work week.

